



Connecting Pharmacy Professionals



Pharmacy Community Associate – Ho Chi Minh City, Vietnam

Do you have the passion to improve the pharmacy practice in Vietnam? Join the SwipeRx team now! You have the opportunity to become a part of fast-growing international Healthcare Technology company mClinica, whose mission is to transform global health by building digital networks of pharmacies, physicians, and patients. Together we can advance the pharma practice and the healthcare for hundreds of millions of people across Asia.

We are looking for a motivated Pharmacy Community Associate to join the SwipeRx team. The role is to help introduce the SwipeRx App to thousands of Pharmacy Professionals in Vietnam. At our organization, people who take initiative and ownership are rewarded with significant responsibility and opportunity to directly impact the business. We are looking for highly motivated individuals, with exceptional interpersonal and relationship building skills.

Your tasks and responsibilities:

- Run on-ground activities to build the foundation for our platform, SwipeRx, to succeed in a new market.
- Become an expert in the Vietnamese pharmacy practice; understanding the pharmaceutical landscape, pain points, and opportunities.
- Identify and build relationship with key partners, such as associations and government bodies, whose presence on our platform will benefit our users.
- Work cross-functionally with Marketing and Business team to streamline procedures and strengthen our product.
- Take ownership of partners' issues and follow problems through to resolution; provide assistance and support to our customers and partners via e-mail, phone and face-to-face meetings.
- Continuously improve our partner's experience, create engaged customers and facilitate growth of our business.

Your profile:

- Licensed pharmacist; existing relationship with associations and pharmacies is a plus.
- Strong client-facing and communication skills with relationship-building skills.
- Easy to work with, flexible to changes, ability to turn around projects quickly.
- Passionate about helping and empowering others.
- Ability to travel.

What you can expect from us:

- Opportunity to solve complex and unique public health challenges and help SwipeRx have a significant positive impact on the health for hundreds of millions of people.
- Significant career growth opportunities in a fast-growing business in South East Asia.
- Challenging and diverse international assignments along with direct responsibilities.
- Fun and casual working environment in an international team.
- Starting date: As soon as possible.

Apply

If you are interested in this position and would like to become part of the SwipeRx team, please send your resume to lindsay@mclinica.com (Subject: Pharmacy Community Associate - Vietnam)

www.mClinica.com