

## Pharmacy Sales Representative – Manila, Philippines

mClinica is a fast growing impact-driven healthcare technology company, focused on advancing healthcare for hundreds of millions of people across Asia. At mClinica we value people that take initiative and reward them with significant responsibility and the ability to directly impact our business globally.

Across the Philippines, we are working with more than 4,000 pharmacies, changing the way they do business on a daily basis. To keep our relationship strong with our network of partnering pharmacies, we are now looking for a top sales representative.

### Your tasks and responsibilities:

- Nurture relationships with existing partners and find innovative ways to help mClinica grow our platforms.
- Reach out to new pharmacies and educate them about our technology and platforms.
- Be involved with and assist in strategic decisions for the market expansion in the Philippines.
- Identify and manage opportunities to win new business.

### Your Profile

- Desire to learn – attitude is by far the most important. You need to have a deep desire to learn and build new relationships.
- Must have experience either in sales, technology or the healthcare industry.
- Existing relationships with pharmacies a plus
- Experience in the Pharmaceutical industry is a plus.
- You thrive in a result-oriented, direct environment working closely with the management.
- You have a keen interest in innovative healthcare business models and the start-up world.
- You are positive, self-motivated, honest and reliable.
- Proficient in English.
- Must have own transportation.

### What You Can Expect from Us

- **Significant career growth opportunities** in a fast-growing business in the Philippines
- **Competitive compensation.**
- Reasonable **out-of-pocket expenses.**
- **Challenging and diverse assignments** along with **direct responsibilities.**
- **Fun & casual working environment** in an international team.
- **Flat hierarchies** within a fresh, dynamic and highly motivated team.
- **Starting date:** As soon as possible.

### Apply

If you are interested in this position and would like to become part of the mClinica team, please send your resume to [careers@mclinica.com](mailto:careers@mclinica.com) (Subject: Sales Representative).